

26<sup>th</sup> January 2017

## **LGT VESTRA (JERSEY) LIMITED APPOINTS PAUL SOARES**

- *Joins as Business Development Director for the Channel Islands*

LGT Vestra (Jersey) Limited has appointed Paul Soares as Business Development Director for the Channel Islands.

Paul joins LGT Vestra from Brooks Macdonald International where he was Head of Adviser Solutions. Paul worked closely with Rohit Ahluwalia at DPZ Capital (which was acquired by Brooks Macdonald International in 2014), who joined LGT Vestra (Jersey) Limited in 2014 as Head of International Solutions.

At Brooks Macdonald International, Paul implemented the international Model Portfolio Service offering for Financial Advisers, growing the business to provide solutions in Jersey, Guernsey, Cyprus and South Africa. At DPZ Capital Paul worked closely with Rohit to deliver an efficient solution, implementing the Financial Adviser specific document suite, streamlining the application forms, and managing an overhaul of the CRM system and software to trade the Model Portfolio Service offering.

At LGT Vestra, Paul will be using his extensive experience to work with both local and international Financial Advisers. Working closely with Rohit, Paul will further develop the firm's successful offshore proposition for Advisers.

Richard Harwood, Managing Director of LGT Vestra (Jersey) Limited, said: "We are delighted to have recruited Paul who has an exceptional track record of working with Financial Advisers internationally. His experience and understanding of the offshore market will further strengthen our offering."

Ends

**LGT Vestra (Jersey) Limited in brief**

LGT Vestra (Jersey) Limited is a subsidiary of LGT Vestra LLP, a UK based wealth management partnership which provides a comprehensive range of investment management, wealth planning and private investment offices services. LGT Vestra employs around 230 staff and has offices in London, Bristol and Jersey. It is part of LGT, a leading international private banking and asset management group that has been fully controlled by the Liechtenstein Princely Family for over 80 years. As per 30 June 2016, LGT managed assets of CHF 143.4 billion (USD 147.2 billion) for wealthy private individuals and institutional clients. LGT employs over 2200 people who work out of more than 20 locations in Europe, the Americas, Asia and the Middle East. [www.lgtvestra.com](http://www.lgtvestra.com)

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LGT Vestra (Jersey) Limited is incorporated under the laws of Jersey, registered number 102243. Registered office: Charles Bisson House, 30-32 New Street, St Helier, Jersey, JE2 3TE. LGT Vestra (Jersey) Limited is regulated by the Jersey Financial Services Commission in the conduct of investment business under the Financial Services (Jersey) Law 1998, as amended.

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