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LGT Vestra LLP appoints Robin Hames as Institutional Director

- *Robin Hames joins in new role as Institutional Director*
- *Enhance service offering to smaller Defined Benefits pension schemes*

LGT Vestra, the leading privately-owned wealth manager, announces the appointment of Robin Hames to its Business Development team in a newly created role as Institutional Director.

LGT Vestra is a partnership between the executive partners and the private banking and asset management group LGT, owned by the Princely Family of Liechtenstein.

This new role reflects a growing demand from smaller institutional pension clients who are being increasingly ignored by the large global asset managers. The desire for scale has led these managers to only offer a single unitised portfolio. LGT Vestra has always focused on delivering a high quality tailored approach to clients and this approach has already led to successful growth in this sector. Robin will be responsible for the development and distribution of the firm's institutional investment propositions for pensions, with an initial focus on supporting smaller Defined Benefits pension schemes.

Robin is well-known in the pensions market and joins LGT Vestra from Capita plc's Private Sector division where he was Head of Marketing and Research for the company's Employee Benefits and Life and Pensions businesses.

Tony Allan, Partner and Head of Business Development at LGT Vestra, said:

"Robin's appointment reflects LGT Vestra's ambition to meet the growing demand from smaller Defined Benefits pension schemes for our investment offerings and high level of service. I am delighted to welcome Robin to LGT Vestra and believe he will be a great addition in helping us continuously improve the service we offer to the institutional community."

Ends

LGT Vestra in brief

LGT Vestra LLP is a UK based wealth management partnership which provides a comprehensive range of investment management, wealth planning and private investment offices services. LGT Vestra employs around 260 staff and has offices in London, Bristol and Jersey. It is part of LGT, a leading international private banking and asset management group that has been fully controlled by the Liechtenstein Princely Family for over 80 years. As per 31 December 2016, LGT managed assets of CHF 152.1 billion (USD 149.7 billion) for wealthy private individuals and institutional clients. LGT has a Moody's rating of As2 and a Standard & Poor's rating of A+. LGT employs over 2600 people who work out of more than 20 locations in Europe, Asia, the Americas, and the Middle East. www.lgtvestra.com

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